

St. Xaviers PG College

Approved by AICTE Affiliated to Osmania University

Assignments – I SEM II INTERNAL EXAMINATION

Name of the Student:

Subject(s):

Hall Ticket No: 2163-22-672-

Instructions:

- 1. Write Short Notes on A4sheet for each subject.
- 2. Use both sides of the A4 sheet to write assignment.
- 3. Each subject assignment carries 10 marks, therefore total assignment marks is $10 \times 6 = 60 \text{ marks}$
- 4. Assignment should be submitted on respective examination day.

WRITE SHORT NOTES FOR ALL THE SUBJECTS

MB-101: Management & Organizational Behaviour			
UNIT III	UNIT IV	UNIT V	
Big 5 Personality Traits	Group dynamics	Organizational culture	
Learning theories	Conflict resolution models	Stress management	
Transactional Analysis	Work life balance	Management of change	
Attitudinal genesis in mentoring	Managerial grid	Organizational development	
Motivational theories	Hersey balanced model	Behavioural entropy in learning organization	
MB-1	02: Accounting for Manag	ement	
UNIT III	UNIT IV	UNIT V	
Define Ratios	Tax Planning	Meaning of contribution	
Advantages & Disadvantages	Tax Avoidance	Explain in brief Break Even	
of ratios	Tax Avoidance	Analysis	
	Tax Evasion	•	
Explain Types of liquidity	1 ax Evasion	Concept of Make & Buy Analysis	
ratios	Marina of C. 1 El	<u> </u>	
Explain types of structural	Meaning of Cash Flow	Product Mix	
ratios	Statement		
Concept of common size	Concept of Cost & Types of	Concept of Margin of safety	
statement	costs		
UNIT III	-103: Marketing Managen UNIT IV	UNIT V	
Branding	AIDA Model	Global Marketing	
Product Mix	Seven Os Structure	3	
Product IVIIX	Seven Os Su ucture		
DI C	1 I's of Comica Management	Digital Marketing	
	4 I's of Service Management	Marketing Control	
PLC NPD	Model of Consumer	Marketing Control Marketing Organization	
NPD	Model of Consumer Behaviour	Marketing Control Marketing Organization Structure	
	Model of Consumer	Marketing Control Marketing Organization Structure Use of ICT in service	
NPD Personal Selling	Model of Consumer Behaviour	Marketing Control Marketing Organization Structure Use of ICT in service marketing	
NPD Personal Selling	Model of Consumer Behaviour Online Marketing of Services	Marketing Control Marketing Organization Structure Use of ICT in service marketing	
NPD Personal Selling MB-	Model of Consumer Behaviour Online Marketing of Services 104: Statistics for Manager	Marketing Control Marketing Organization Structure Use of ICT in service marketing ment	
NPD Personal Selling MB-: UNIT III Concept of sampling	Model of Consumer Behaviour Online Marketing of Services 104: Statistics for Manager UNIT IV	Marketing Control Marketing Organization Structure Use of ICT in service marketing ment UNIT V Concept of correlation analysis	
NPD Personal Selling MB-: UNIT III Concept of sampling Types of sampling	Model of Consumer Behaviour Online Marketing of Services 104: Statistics for Manager UNIT IV Properties of t-distribution Uses of t-distribution	Marketing Control Marketing Organization Structure Use of ICT in service marketing ment UNIT V Concept of correlation analysis Concept of Time Series	
NPD Personal Selling MB-: UNIT III Concept of sampling	Model of Consumer Behaviour Online Marketing of Services 104: Statistics for Manager UNIT IV Properties of t-distribution	Marketing Control Marketing Organization Structure Use of ICT in service marketing ment UNIT V Concept of correlation analysis	
NPD Personal Selling MB-: UNIT III Concept of sampling Types of sampling Concept of Hypothesis	Model of Consumer Behaviour Online Marketing of Services 104: Statistics for Manager UNIT IV Properties of t-distribution Uses of t-distribution	Marketing Control Marketing Organization Structure Use of ICT in service marketing ment UNIT V Concept of correlation analysis Concept of Time Series Concept of Regression Analysis	
Personal Selling MB-: UNIT III Concept of sampling Types of sampling Concept of Hypothesis Testing	Model of Consumer Behaviour Online Marketing of Services 104: Statistics for Manager UNIT IV Properties of t-distribution Uses of t-distribution Applications of t-distribution	Marketing Control Marketing Organization Structure Use of ICT in service marketing ment UNIT V Concept of correlation analysis Concept of Time Series Concept of Regression Analysis Explain about Karl Pearson	
Personal Selling MB- UNIT III Concept of sampling Types of sampling Concept of Hypothesis Testing	Model of Consumer Behaviour Online Marketing of Services 104: Statistics for Manager UNIT IV Properties of t-distribution Uses of t-distribution Applications of t-distribution	Marketing Control Marketing Organization Structure Use of ICT in service marketing ment UNIT V Concept of correlation analysis Concept of Time Series Concept of Regression Analysis	

MB-105: Economics for Managers			
UNIT III	UNIT IV	UNIT V	
Define Production function	Define Prefect Competition Market	Define National Income	
Explain short-term cost curves	Define Imperfect Competition Market	Explain Measurement Income	
Explain long-term cost curves	Define oligopoly	Define Inflation	
Define Iso Cost Curve	Define Market	Types of Inflation	
Determinants of Production	Define Market Behaviour	Explain Employment & Investment	
MB-106: IT Applications for Management			
UNIT III	UNIT IV	UNIT V	
Types of network	Managerial levels & systems	Security threats & Attacks	
Computer network models	Functional areas of Information systems	Cyber Crimes & Security	
Overview of internet	Concept of ERP	Biometric Techniques	
Concept of WWW,FTP	SDLC- System Development Life Cycle	Cryptography	
Teleconferencing vs. Web conferencing	EFT- Electronic Fund Transfer	IT Act	